CENTRAL INTELLIGENCE AGENCY

INFORMATION REPORT

25X1

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-	SECRET/		619787
COUNTRY	Hast Germany/USSR/Egypt	REPORT NO.	25X1A
SUBJECT	1. Export of East German Radio Equipment	DATE DISTR.	9 July 1954
	 Radio Equipment to be Installed on Vessels for the USSR in 1954 	NO. OF PAGES	3
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- 1. The East German Electrical Engineering Trade Bureau (DIA-Elektrotechnik) hopes to increase the 1954 exports of radio sets and electrical equipment by 300 percent. In January 1954, negotiations were under way with the USSE, Czechoslovakia, Rumania, Albania, and Poland. The Netherlands had requested information on delivery conditions for 3,000 battery radio receivers. Indonesia, India, and Turkey were also greatly interested in such receivers. Negotiations with Egypt are said to be nearing completion. The Egyptian trade delegation has told DIA officials that deliveries by East Germany would be paid for in kind. I Trade between the two countries could be greatly expanded in 1954 on such a barter basis. The Egyptian representatives also stated that their country considered the West German reparations deliveries to Israel as an unfriendly act toward all Arab states, and that these reparation deliveries would have an unfavorable effect on trade between West Germany and Egypt.
- 2. DIA Elektrotechnik officials were aware of the fact that East German plants were not yet in a position to compete successfully with West German radio engineering and electric enterprises. They were, therefore, forced to sell most of their products below cost with a view to obtaining foreign exchange and raw materials. Moreover, East German radio sets are priced about three times higher than similar equipment on the world market. Officials at DIA believed that mast Germany would not be in a position to compete successfully in the world market before 1955.
- 3. On 4 December 1953, a conference was held at the Ministerium fuer Maschinenbau concerning the delivery of marine radio installations for ships scheduled to be exported to the USSR in 1954. The conference was presided over by

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Bleichert, Leipzig

9 Floating cranes, 15 tons

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Quantity and Type of Ship

Shipyard

3 Floating cranes, 50 tons

Bleichert

2 Floating cranes, 150 tons

Bleichert

3 Trawlers

Werft Stralsund

2 <u>Habicht</u>-type vessels

Werft Wolgast

10 Steel Schwalbe-II type vessels

Werft Koepenick

2 Tuemmler-type vessels

Werft Koepenick

7 Freighters

Neptunwerft Rostock

1 Seagoing passenger ship, 4,000 hp

Werft Wismar

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